

Austine Maina

Lead Product Designer | Fintech & AI Products

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Lead Product Designer with 7+ years experience leading end-to-end design for fintech, insurance, and AI-driven products at scale (500K+ users).

I work at the intersection of product strategy and execution, helping teams define what to build, why it matters, and how it drives measurable outcomes. I've improved user adoption, reduced friction in high-stakes flows, and increased engagement across complex financial and enterprise systems.

Core Competencies

- **Strategy & Leadership:** UX Strategy, Product Roadmapping, DesignOps, Stakeholder Management, Mentorship
 - **Research & Analysis:** Mixed-methods Research, A/B Testing, Usability Benchmarking
 - **Design Craft:** Scalable Design Systems, Advanced Prototyping (Figma), Information Architecture, Accessibility (WCAG)
 - **Technical Integration:** Front-end Implementation (Tailwind, JS), AI-assisted Workflows, Technical Constraints Negotiation
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WORK EXPERIENCE

Lead Product Designer | Dentsu Kenya *July 2022 – Present*

Lead designer for a portfolio of Tier-1 clients in fintech, insurance, and media, including Britam, KCB Bank, Jubilee Insurance, and EABL.

- Direct end-to-end design across mobile apps, web platforms, and AI-powered tools, from discovery through delivery.
- Simplify complex financial and data-heavy workflows, improving usability in high-stakes interactions such as payments, transfers, and policy management.
- Establish reusable research frameworks and design systems, improving consistency and reducing ramp-up time across projects.
- Partner with product, engineering, and business teams to align design decisions with product goals and delivery timelines.
- Manage and mentor a team of up to 3 designers while maintaining hands-on ownership of key product experiences.

Product Design Consultant | Freelance *May 2022 – June 2022*

- Advised organisations on UX strategy and product design, aligning digital solutions with operational and business goals.
- Designed a centralised research and innovation management platform for the Water Sector Trust Fund, improving data accessibility and workflow clarity for internal teams and applicants.
- Designed Bima Leo, a micro-insurance marketplace, focusing on simplifying policy comparison for first-time insurance buyers.

Front-End Developer | Squad Digital *Jul 2019 – Apr 2022*

Web Consultant | Freelance *Feb 2017 – Jun 2019*

Web Developer | Adept Systems *Nov 2012 – Jan 2017*

Web Developer Consultant | Klay-klay *Nov 2011 – Apr 2012*

Web Developer Intern | Atto Systems *Feb 2011 – Nov 2011*

Skills

UX Strategy & Research
Design Systems
Information Architecture
Advanced Prototyping (Figma)
Front-End Implementation
Accessibility (WCAG)

Tools

Design & Prototyping: Figma,
Adobe Creative Suite

Research & Collaboration:
FigJam, Miro, Maze

AI-Assisted Workflow: Generative
AI for research synthesis, rapid
ideation, UX writing and
prototyping support

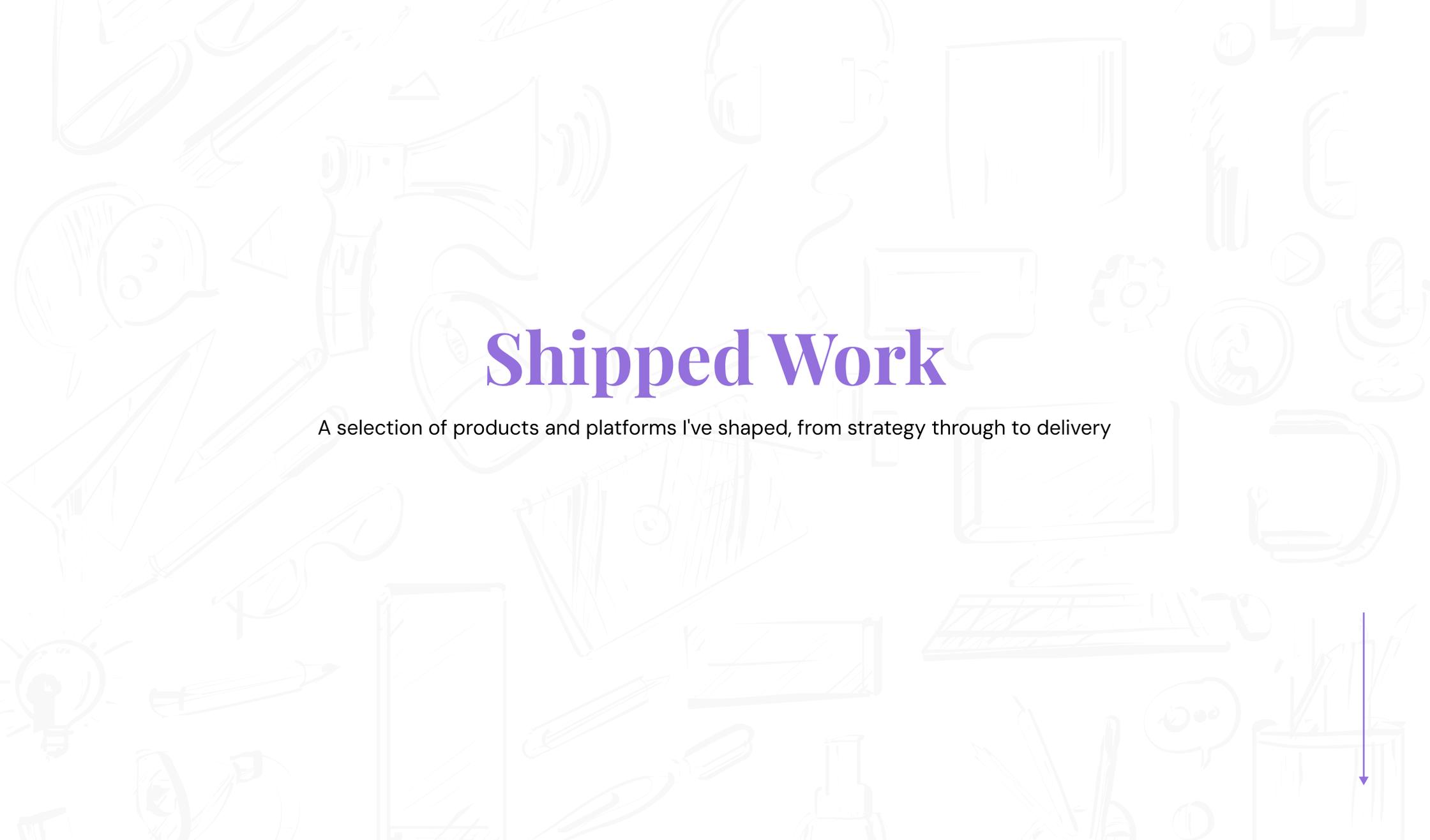
Front-End Implementation: HTML,
CSS, TailwindCSS, JavaScript,
SASS, PostCSS

EDUCATION

2009

Inoorero University

Diploma in Information
Technology



Shipped Work

A selection of products and platforms I've shaped, from strategy through to delivery





myBritam App

Role: Lead Product Designer | Focus: Consumer Mobile | Sector: Fintech & Insurance

The Challenge

Britam's consumer app was underperforming with a 3.1 app store rating. The core problem was that everyday financial tasks like paying a premium or understanding a policy required users to already know how insurance worked. The experience was built for the product, not the person using it.

Increase expiration of OTP	Product Information like policy expiration, date of expiry, expected returns etc	Unable to generate receipts of payments	Log in screen too wordy. Needs to elaborate clear information.
Login issues	Simplify information on products for uneducated audience	Process to complete transaction too long	CTAs to be prominent
Design is half baked	Navigation should be simple	Enhance security	App is slow

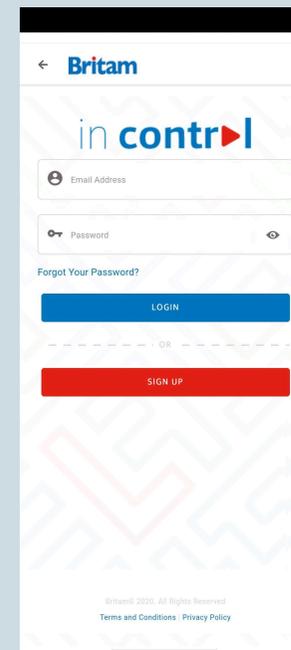
User research surfaced critical pain points. These shaped the redesign priorities.



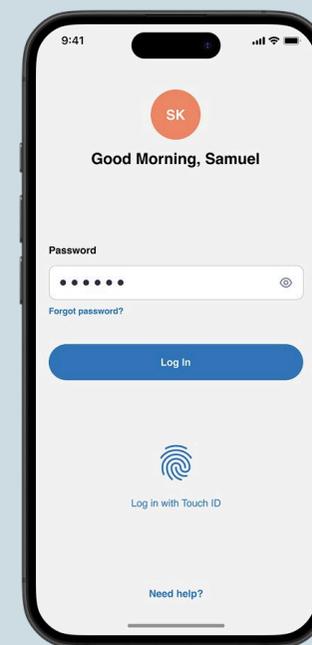
Previous onboarding



Improved onboarding



Previous login



Improved login

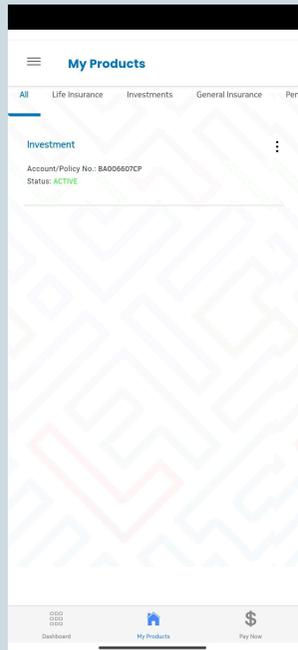


myBritam App

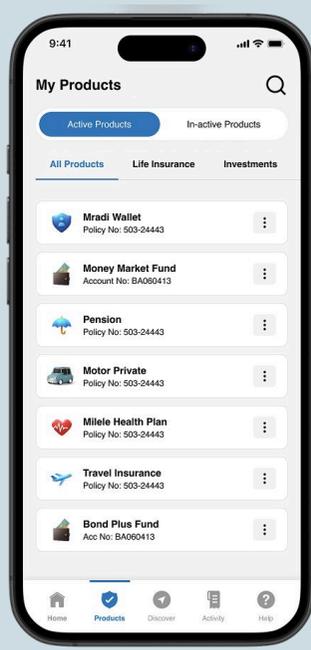
Role: Lead Product Designer | Focus: Consumer Mobile | Sector: Fintech & Insurance

The Strategy

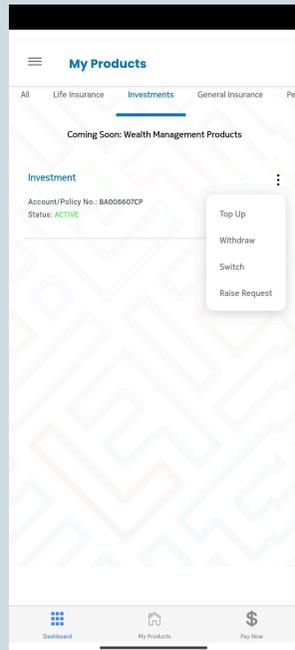
- Audited existing user flows to identify where users dropped off or made errors, focusing on payment, onboarding, and policy management.
- Restructured the information architecture to reflect how users think about their cover, not how Britam categorises its products internally.
- Simplified the language and visual hierarchy across key screens to reduce cognitive load at high-stakes moments.
- Rebuilt the onboarding flow to establish trust early, before asking users to commit to any action.



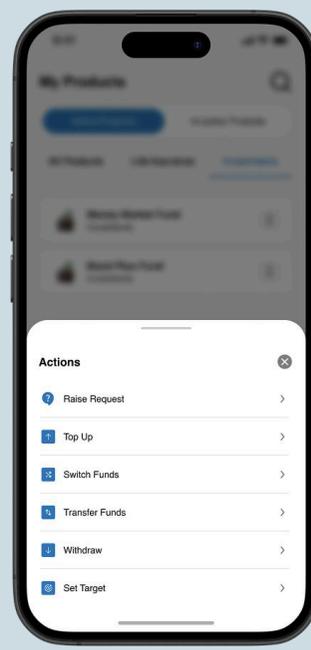
Previous My Products page



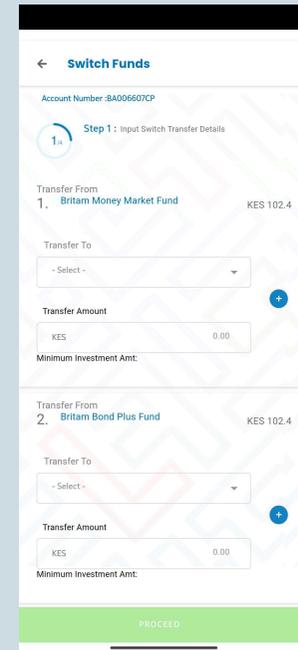
Improved My Products page



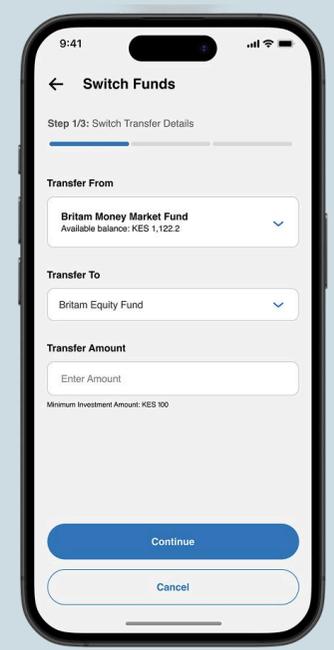
Previous Policy Management



Improved Policy Management



Previous Product Purchase



Improved Product Purchase

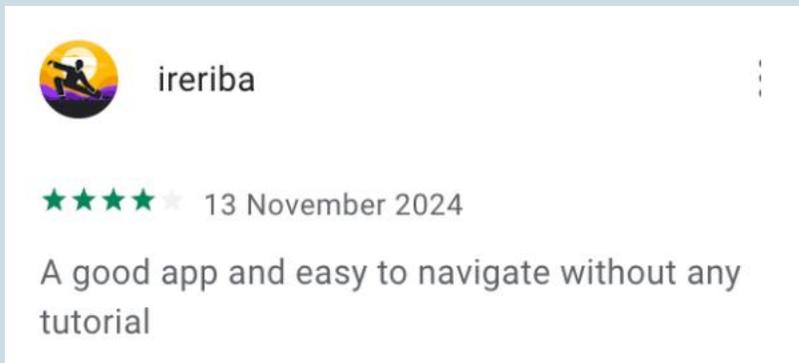


myBritam App

Role: Lead Product Designer | Focus: Consumer Mobile | Sector: Fintech & Insurance

The Outcomes

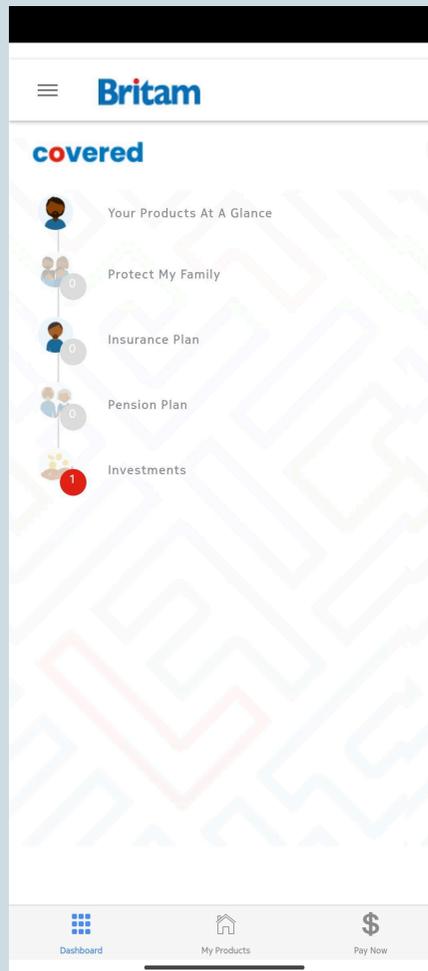
- App store rating improved from 3.1 to 4.2 following the redesign.
- Measurable improvement in user trust signals, reflected in review sentiment shift post-launch.
- Delivered across both iOS and Android, maintaining design consistency across platforms.



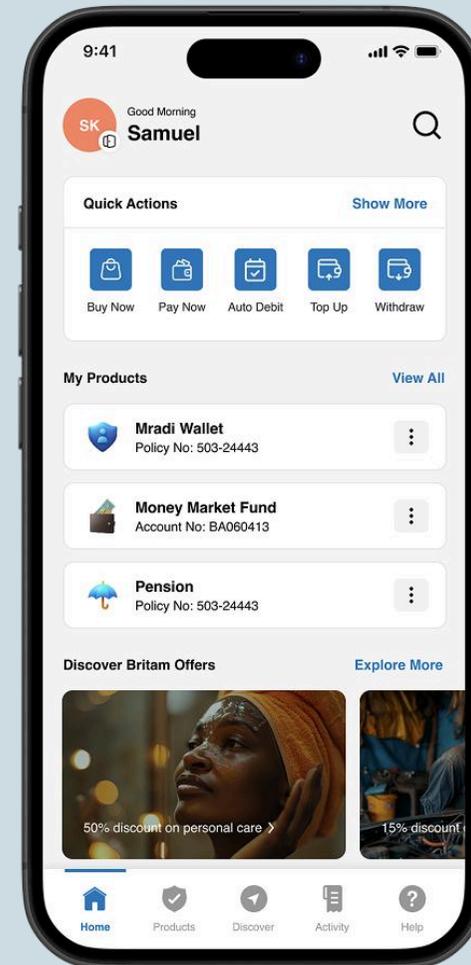
Google Play Store review, November 2024

PROJECT LINKS

[App Store](#) / [Play Store](#)



Previous home dashboard



Improved home dashboard



KCB Mobile

Role: Lead Product Designer | Focus: Mobile Banking | Sector: Fintech & Retail Banking

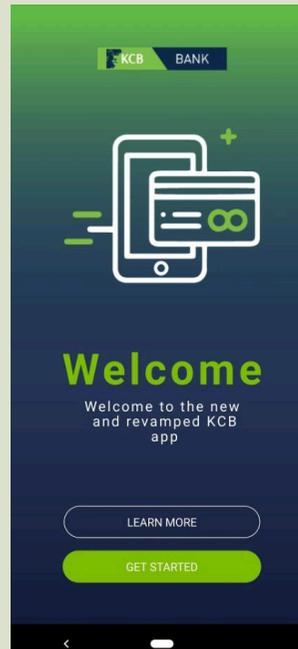
The Challenge

KCB Bank Group set out to reimagine mobile banking for millions of retail customers across East Africa. This wasn't a redesign of an existing product; it was a ground-up build with the expectation that it would set a new standard for the bank's digital presence. The challenge was designing an experience that could serve a diverse, large-scale user base while meeting the security and compliance requirements of a major regulated institution, without those constraints making the product feel heavy or difficult to use.

Barriers to usage of KCB Mobile Banking App

- **System malfunction** : recent system double charges on transaction costs
- **KCB Mobile Banking App is limited**; one cannot pay directly to Lipa na Mpesa tills –small merchants
- **Wrong account balances** –sometimes the app shows the wrong account balance while the correct balance is reflected on the account when checked on the ATM Machine
- **Lack of privacy** –The KCB staff does not feel safe to transact via KCB Mobile Banking App They feel the bank may be monitoring their transactions therefore they opt to use Vooma App
- **KCB Mobile Banking App OTP** –expires in 2 minutes therefore not convenient for customers who travel outside the country since they receive it through an email which delays. Is there an option to receive the OTPs via WhatsApp?
- The cost of using KCB Mobile Banking App is too high
- **Transaction reversal taking too long** (about 48hours). It should be within few minutes like on ATM machines
- Successful transaction confirmation message –they do not receive this SMS to confirm their transaction
- 360 view of customer –They would like to see and access all their accounts, debit and credit cards, facilities on their KCB Mobile Banking App

*User research revealed critical barriers to adoption.
Each one informed a specific design decision.*



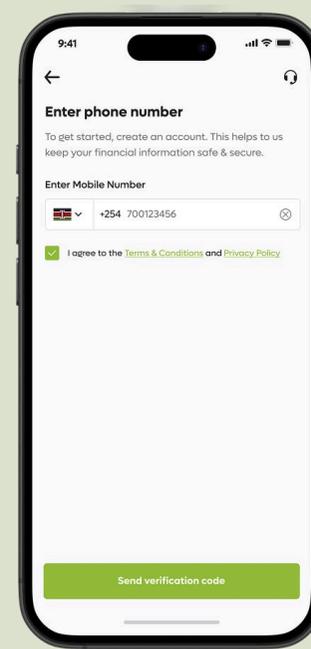
Previous splash screen



Improved splash screen



Previous registration



Improved registration

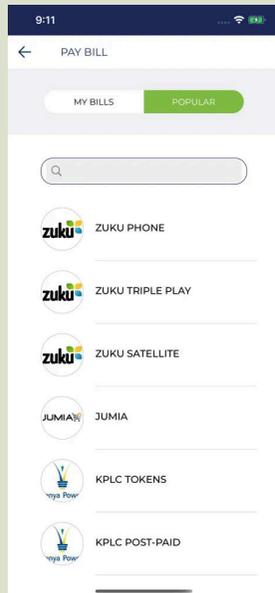


KCB Mobile

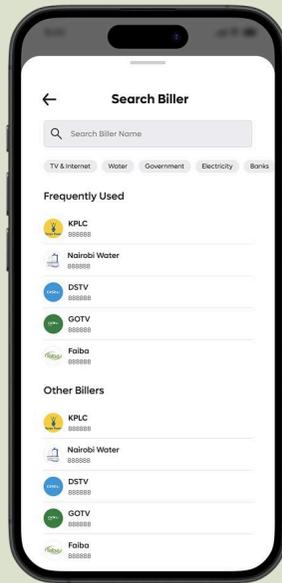
Role: Lead Product Designer | Focus: Mobile Banking | Sector: Fintech & Retail Banking

The Strategy

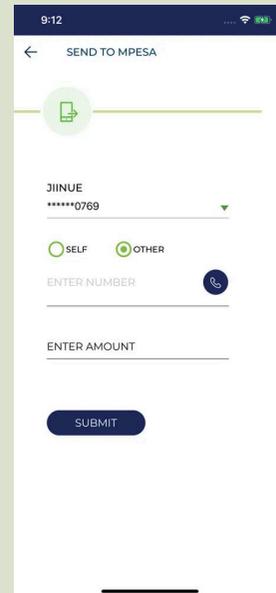
- Worked with creative and product leadership to define a UX vision grounded in real user needs and business goals before a single screen was designed.
- Led a cross-functional team of two UX designers and a UX writer, coordinating with KCB's internal product and engineering teams throughout.
- Mapped the highest-frequency user tasks (transfers, bill payments, loan management) and designed each flow independently before integrating them into a coherent navigation structure.
- Applied progressive disclosure to reduce visible complexity at each step, ensuring users only encountered what they needed in the moment.
- Designed error states and confirmation patterns that caught mistakes before they became transactions, building confidence in high-stakes flows.



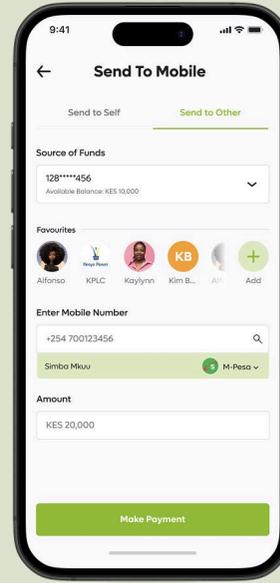
Previous Pay bill flow



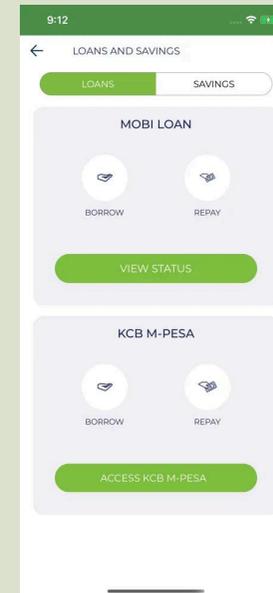
Improved Pay bill flow



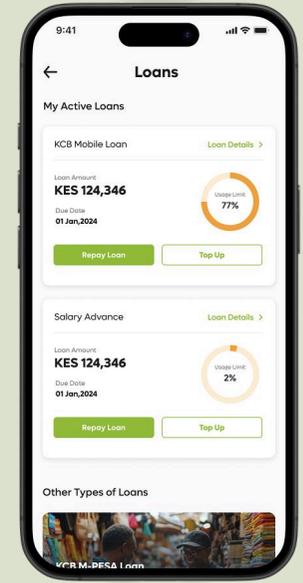
Previous Send to MPESA flow



Improved Send to MPESA flow



Previous Loans Screen



Improved Loans Screen

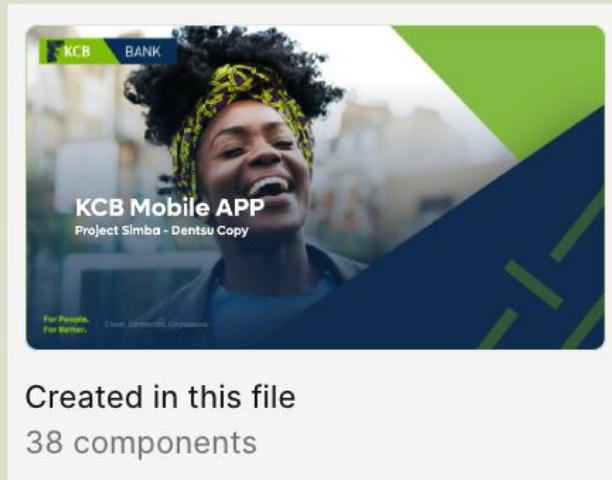


KCB Mobile

Role: Lead Product Designer | Focus: Mobile Banking | Sector: Fintech & Retail Banking

The Results

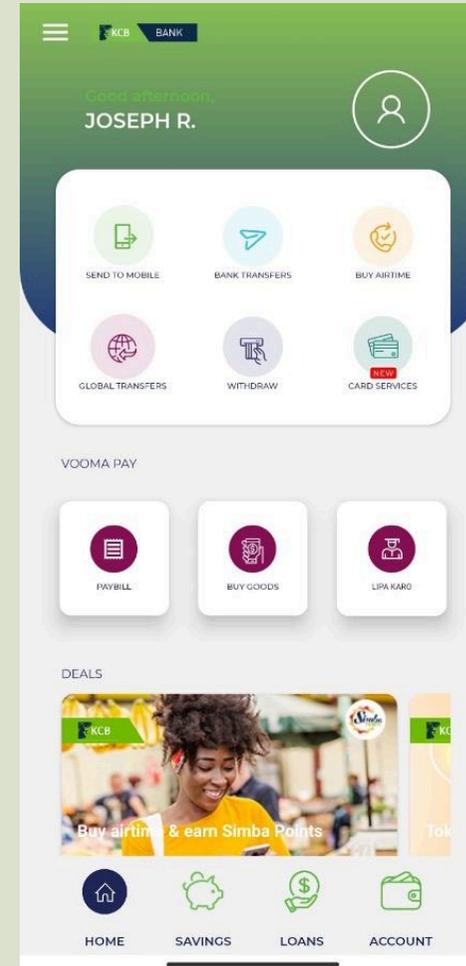
- Shipped a mobile banking app that earned a 4.6 app store rating, up from 3.3, reflecting a measurable shift in how users experienced the product.
- Delivered an experience users described as intuitive and trustworthy across high-stakes financial interactions.
- Built a robust design system that gave KCB's internal teams a scalable foundation for future app releases, reducing the cost and time of subsequent design and development work.
- Established consistent interaction patterns, component libraries, and UX standards that the roadmap could build on without starting from scratch each time.



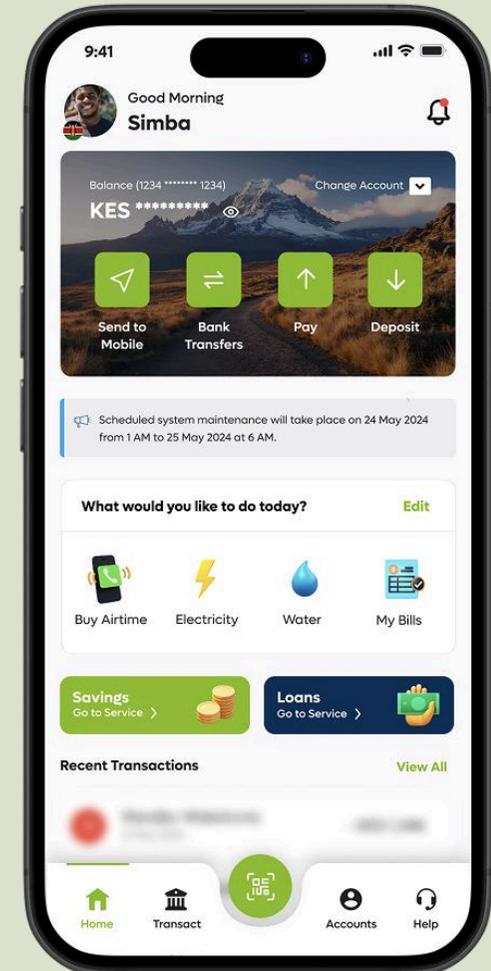
PROJECT LINKS

[App Store](#) / [Play Store](#)

A scalable design system built to support the app roadmap beyond launch



Previous home dashboard



Improved home dashboard

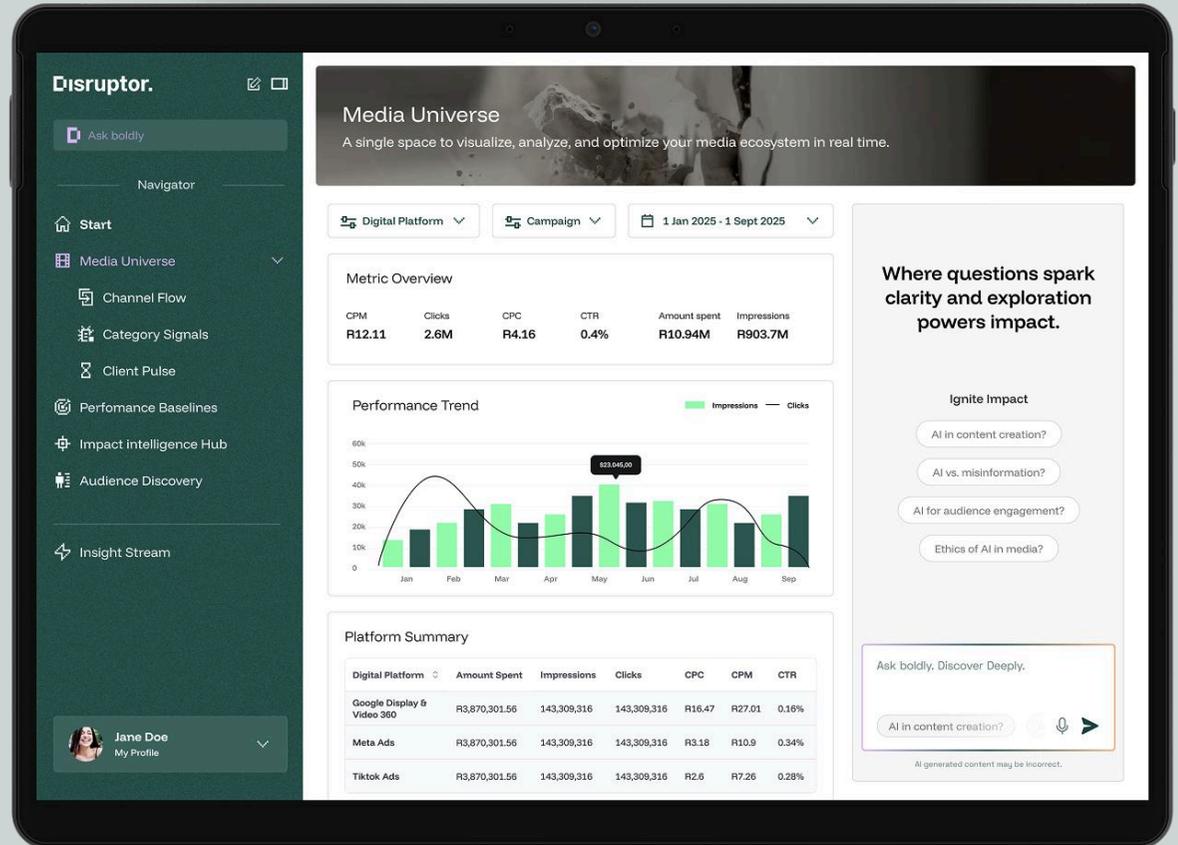
dentsu

Disruptor

Role: Lead Product Designer | Focus: Enterprise SaaS | Sector: AI & AdTech

The Challenge

Dentsu SSA needed a UX direction for a new business intelligence platform built for the media industry. The platform was feature-rich by design, covering campaign performance, audience discovery, client intelligence, and an AI-powered natural language interface. The challenge was making that depth of functionality feel organised and intuitive, especially for media professionals who needed to move fast and make decisions with confidence. Getting the visual and interaction language right mattered just as much as the information architecture, because the product was also meant to reflect Dentsu's positioning as a forward-thinking media partner.



PROJECT LINK

[View Project](#)

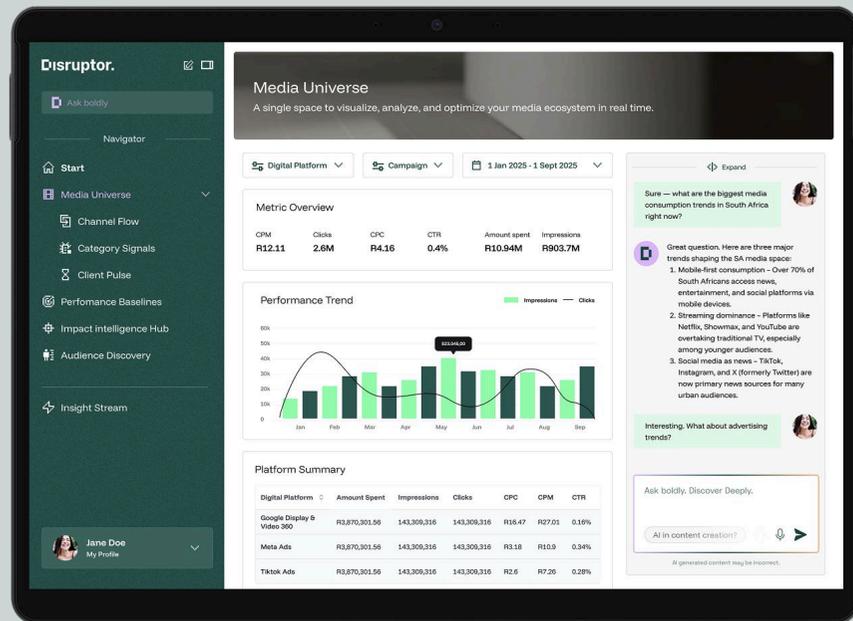
A multi-module platform built for real-time media intelligence

Disruptor

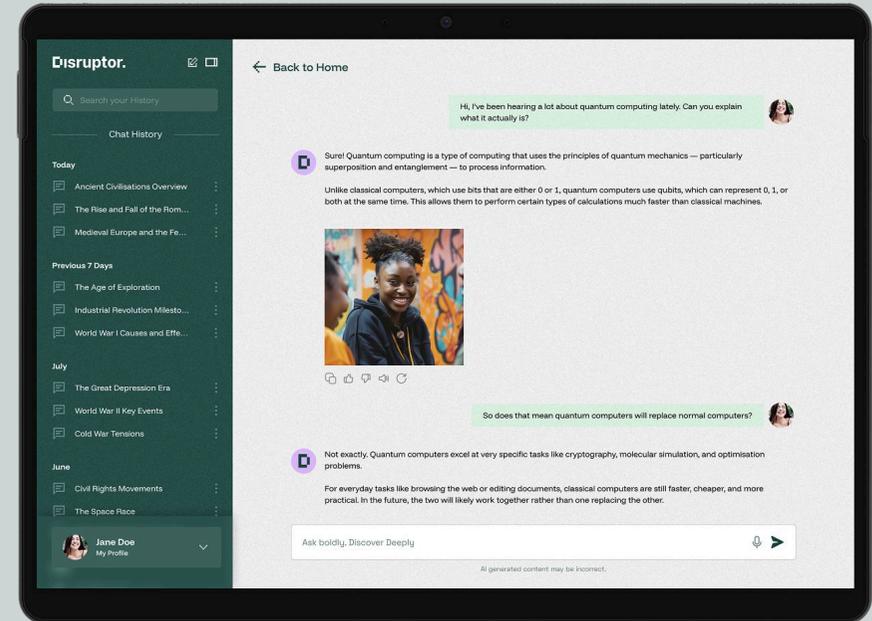
Role: Lead Product Designer | Focus: Enterprise SaaS | Sector: AI & AdTech

The Strategy

- Defined the UX direction across the full platform, mapping each module to a coherent navigation structure and interaction model.
- Designed the natural language query interface to give users a conversational entry point into complex data, reducing the barrier to insight for non-technical stakeholders.
- Collaborated closely with the creative team to establish a visual language that supported the UX, including custom animations and micro-interactions that reinforced the platform's premium positioning without adding friction.
- Built out every user journey and screen state across all platform areas, giving the development team a complete reference to build from.



Dashboard with embedded AI query, data and conversation in one view



Natural language interface, letting users interrogate data conversationally

dentsu

Disruptor

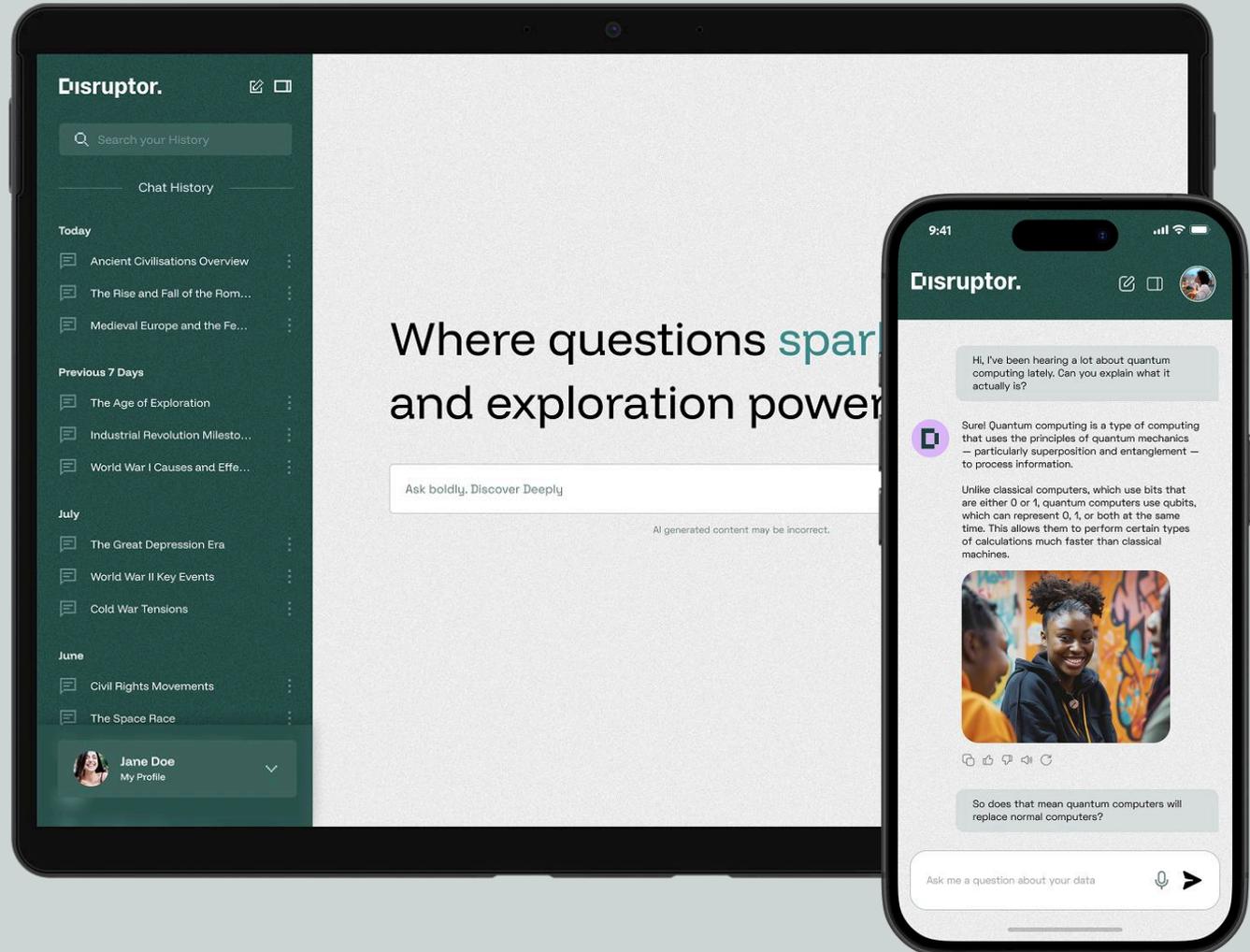
Role: Lead Product Designer | Focus: Enterprise SaaS | Sector: AI & AdTech

The Outcomes

- Delivered a complete UX direction and screen-level design for a multi-module AI platform, covering every user journey from onboarding through to deep data analysis.
- The natural language interface positioned Disruptor as a genuinely AI-native product, not just a dashboard with an AI badge.
- Visual and interaction direction was executed in collaboration with creative, resulting in a product that felt distinctive and intentional across every touchpoint.
- Provided a full hand-off to the development team that covered all flows, states, and functionality across the platform.

PROJECT LINK

[View Project](#)



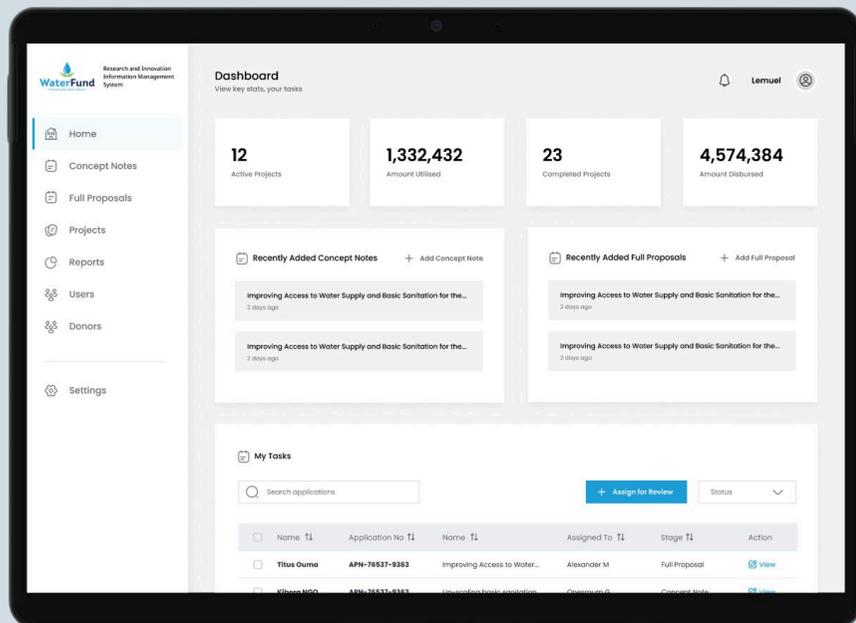


WSTF RIIMS

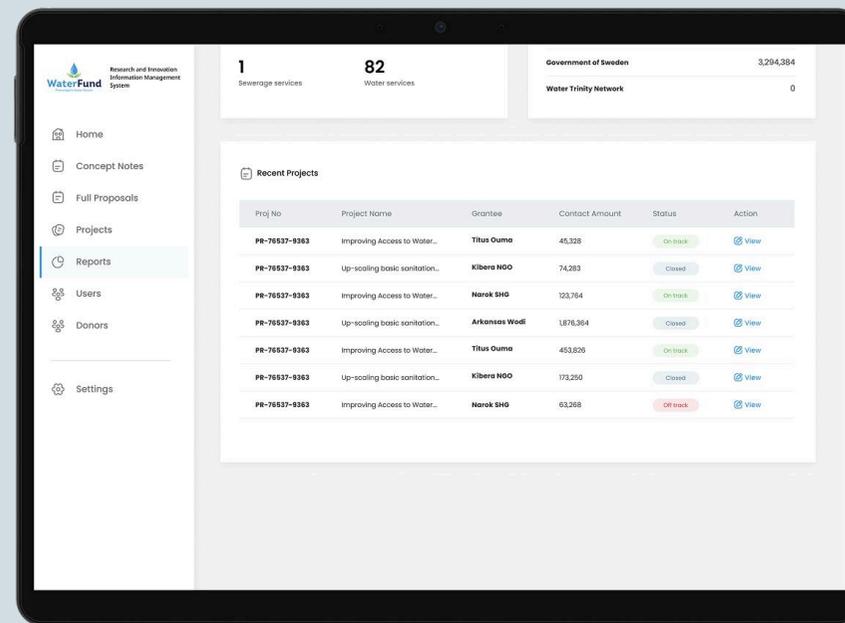
Role: Lead Product Designer | Focus: Public Sector & Social Impact | Sector: Service Design

The Challenge: Digitising a National Ecosystem

The Water Services Trust Fund was using paper and spreadsheets to track water projects across Kenya. This led to slow reporting, lost data, and a total lack of a "big picture" for the government to decide where to spend money.



Staff dashboard showing active projects and task management



Donor and project tracking view



WSTF RIIMS

Role: Lead Product Designer | Focus: Public Sector & Social Impact | Sector: Service Design

The Strategy

- Designed an offline-first system that saved work locally and synced automatically on reconnection, eliminating data loss for field officers working in low-connectivity areas.
- Simplified complex, multi-page compliance forms into structured digital steps, making the system accessible to users with low digital literacy without reducing the data requirements.
- Designed an executive dashboard that gave headquarters a real-time view of every active water project across Kenya, enabling national-level planning for the first time.

Projects
View and manage all projects

← Back

Add New Project
Please fill all the sections for this project

Title: Up-scaling basic sanitation for the...
Name of grantee: John Pembani
Amount of funding (KES): 4592743

Start date: 01-01-2022
Close date: 20-03-2023
Donor: European Union

Project Files
Add all the documents for this project

+ Add File

grant award (2022-01-01.pdf) View | Delete
funding contract (2022-01-01.pdf) View | Delete
file 3 (2022-01-01.pdf) View | Delete

Milestones
Add the milestones and activities for this project

+ Add Milestone

Milestone Name	Budget (KES)	Description	Due Date	Status	Action
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Project submission flow, complex data broken into structured steps

Milestone
View and manage this milestone

Name of this milestone: Milestone 1

Description of this milestone: Description

Due date: 10-10-2023

Budget (KES): 425266

Activities
View and manage activities under this milestone

+ Add Activity

Activities	Budget (KES)	Action
Activity 1	22,852	View
Activity 2	17,172	View

Status: On track

Level of achievement: 1 - Unsatisfactory

Lessons learnt
Add a comment

+ Add comment

Alexander M commented
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28.05.2022 17:44

Milestone tracking view with status, budget, and activity layers

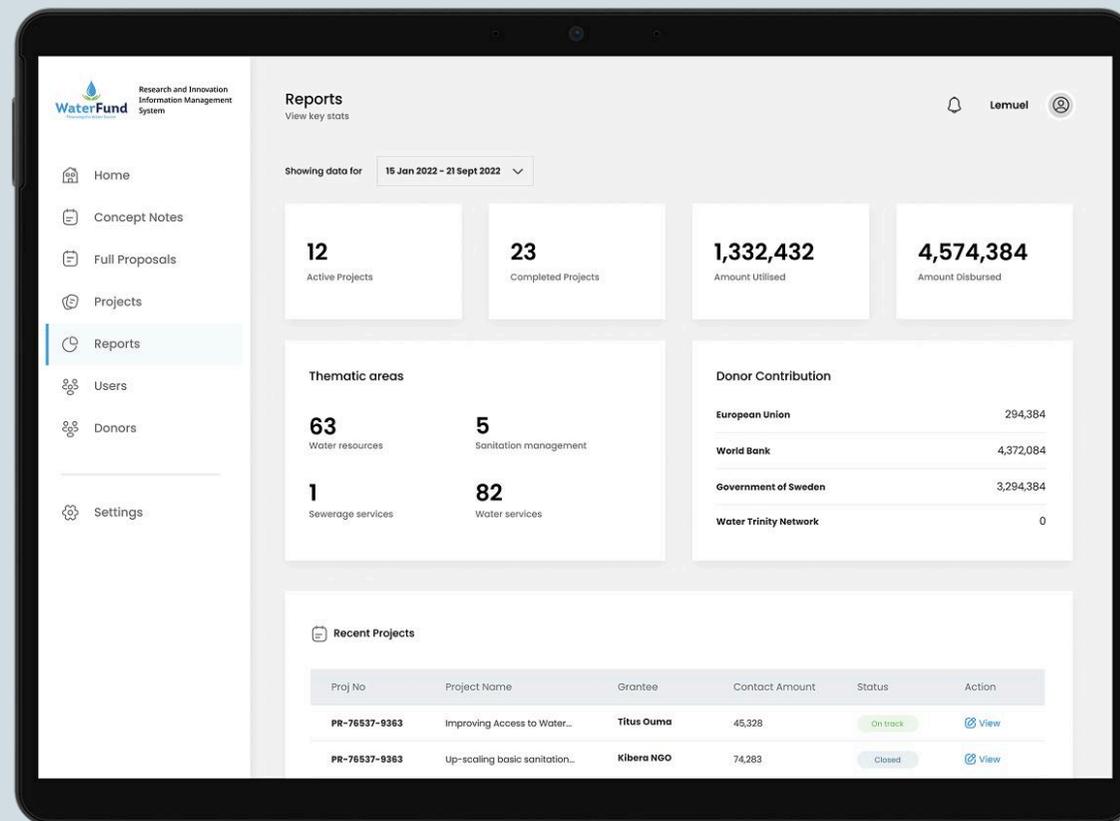


WSTF RIIMS

Role: Lead Product Designer | Focus: Public Sector & Social Impact | Sector: Service Design

The Outcomes

- Reporting time dropped by 40%, meaning projects got funded and finished faster.
- Data accuracy went up by 25% because the system caught errors before they were submitted.
- Multiple regional agencies now use one single "source of truth," making national water planning possible.



PROJECT LINK

[View Project](#)

Reports view showing consolidated national water programme data

Let's Connect

If something here resonated, I'd love to continue the conversation. Whether it's a role, a project or just an exchange of ideas, feel free to reach out.



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[linkedin.com/in/ostoh](https://www.linkedin.com/in/ostoh)